

# Current Portfolio Add-On Parameters

	Sub-Sectors of Interest	Company Characteristics	Size
	<ul style="list-style-type: none"> <li>Value-added distributor of c-part products into OEM or MRO applications</li> <li>Manufacturing, industrial, data center, energy infrastructure, and other technical end markets</li> </ul>	<ul style="list-style-type: none"> <li>Mission critical product with a high cost of failure</li> <li>Vendor managed inventory</li> <li>Kitting, light manufacturing, design capabilities</li> </ul>	<b>\$5-20 million in Revenue</b> <b>\$1-5 million in EBITDA</b>
	<ul style="list-style-type: none"> <li>Data &amp; Analytics</li> <li>Application / Software Development</li> <li>Cloud Services</li> </ul>	<ul style="list-style-type: none"> <li>Complementary capabilities</li> <li>Enterprise accounts</li> <li>Key verticals (financial services, life sciences, insurance)</li> </ul>	<b>\$5-20 million in Revenue</b> <b>\$1-5 million in EBITDA</b>
	<ul style="list-style-type: none"> <li>Industrial scale distribution and installation;</li> <li>Calibration and repair services</li> <li>Calibration lab services</li> </ul>	<ul style="list-style-type: none"> <li>Distribution capabilities</li> <li>Provider of value-added services</li> <li>ISO 17025 accredited labs</li> </ul>	<b>\$1-10 million in Revenue</b> <b>\$500k-4 million in EBITDA</b>
	<ul style="list-style-type: none"> <li>Foundation and crawlspace repair</li> <li>Basement waterproofing services</li> </ul>	<ul style="list-style-type: none"> <li>Agnostic to service mix</li> <li>Primarily residential customer base</li> </ul>	<b>\$5-20 million in Revenue</b> <b>\$500k-3 million in EBITDA</b>
	<ul style="list-style-type: none"> <li>Providers of product testing / development, research, or consumer insights for CPG brands</li> <li>Related technology providers</li> </ul>	<ul style="list-style-type: none"> <li>Fortune 500 CPG customers</li> <li>Tech-enabled</li> </ul>	<b>\$5-50 million in Revenue</b> <b>\$1-10 million in EBITDA</b>
	<ul style="list-style-type: none"> <li>Land survey services for residential and commercial customers</li> <li>Lien search services</li> </ul>	<ul style="list-style-type: none"> <li>Broker, attorney, homebuyer, builder, or commercial clients</li> <li>Complementary services</li> <li>HQ: FL, TX, NC, SC, IL, OH</li> </ul>	<b>\$1-10 million in Revenue</b> <b>\$500k-5 million in EBITDA</b>
	<ul style="list-style-type: none"> <li>Retail petroleum</li> <li>EV</li> <li>Adjacent vertical aftermarket parts &amp; services</li> </ul>	<ul style="list-style-type: none"> <li>Electronic component repair</li> <li>Aftermarket parts</li> </ul>	<b>\$1-10 million in EBITDA</b>